

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 02889 230258Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----124428 230711Z /11
R 230206Z FEB 78
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 5473

UNCLAS TOKYO 2889

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: BUSINESS ASSISTANCE: YAMAMOTO ELECTRIC INDUSTRIAL
COMPANY LTD. AND DREXELBROOK ENGINEERING COMPANY

1. YAMAMOTO ELECTRIC INDUSTRIAL COMPANY LTD. OF TOKYO HAS REQUESTED EMBASSY TO ARRANGE COMMERCE ASSISTANCE IN COMMUNICATING WITH DREXELBROOK ENGINEERING COMPANY, 205 KEITH VALLEY ROAD, HORSHAM, PENNSYLVANIA 19044, TEL (215) 674-1234, A MANUFACTURER OF LEVEL CONTROLS. YAMAMOTO DENKI IS INTERESTED IN PURCHASING A CERAMIC INSULATED LEVEL PROBE, HIGH TEMPERATURE TYPE AS EXPLAINED ON DREXELBROOK'S DATA SHEET NO. 700-4-A. IN OCTOBER 1977 YAMAMOTO ASKED DREXELBROOK'S REPUTED JAPAN AGENT, MORITANI AND COMPANY LTD., 4-22-YAESU 1-CHOME, CHUO-KU, TOKYO, FOR INFORMATION ON CERAMIC INSULATED LEVEL PROBE, BUT HAS BEEN UNABLE AFTER REPEATED INQUIRIES TO OBTAIN INFORMATION. DREXELBROOK'S PROBE APPARENTLY IS REQUIRED FOR A CUSTOMER PROJECT YAMAMOTO IS NOW IN THE PROCESS OF PREPARING.

2. EMBASSY WOULD APPRECIATE COMMERCE MAKING CONTACT WITH DREXELBROOK ENGINEERING COMPANY AND CONFIRMING THAT MORITANI & CO. LTD. IS THEIR JAPAN AGENT, OR IF NOT, THE NAME OF ANY JAPAN DISTRIBUTORS DREXELBROOK MAY HAVE. ALSO, IS DREXELBROOK INTERESTED IN SELLING CERAMIC INSULATED LEVEL PROBE TO YAMAMOTO DIRECTLY, IF THERE IS NO JAPAN AGENT? WHILE WE HAVE
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NO WTDR ON YAMAMOTO COMPANY IS FAVORABLY KNOWN TO A MEMBER OF AMERICAN CHAMBER OF COMMERCE IN JAPAN WHO ADVISED YAMAMOTO TO ASK FOR USDOC ASSISTANCE.
MANSFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 23 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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